

Testimonials from Enbridge's NGV Customers



**NATURAL
GAS
VEHICLES**



Cairn Control Systems Inc.

To Rob Cairns, owner of Cairn Control Systems Inc., time is money. That's why he's chosen to refuel his fleet of four natural gas vehicles at his business. "We are more productive by not having our employees stopping to get fuel, and I like the security of having our equipment parked at the business in Mississauga while it refuels overnight."

Enbridge leases Cairns the refuelling equipment, which includes a full-service 24-hour maintenance agreement. With the lease cost included in the cost of fuel, the net price is less than 50% of retail gasoline prices and natural gas doesn't fluctuate as much as traditional fuel. "We've been saving between \$10,000 and \$20,000 per year for the last eight years," says Rob.

Dial Auto Parts Inc.

Dial Auto Parts Inc. has made customer deliveries with its natural gas-powered fleet since the late 1980s. It currently has eight trucks refuelling onsite.

John Cazzolli, President, says the savings of natural gas are clear. "Factoring in all refuelling expenses, there are savings of about 30% based on gasoline at 90 cents per litre – it could rise to 50% with the way gasoline prices are increasing."

John adds, "Environmentally speaking, natural gas runs cleaner

with less emissions generated. Oil changes after 5,000 kms are still relatively clean."

Dial Auto Parts Inc. knows every little bit helps. It's one reason they have been using natural gas for so long.

"We need the government to back programs and research in natural gas." John states, "Hydrogen is at least 10 to 15 years away and Ethanol E85 is not available in Canada. Natural gas is here and now, ready for today!"



Brose Manufacturing

For Brose Manufacturing owner John Italiano, the choice between natural gas and gasoline as a vehicle fuel is simple: "I would cry if I had to pay today's gasoline prices," he says.

Brose has converted 12 natural gas-powered fleet vehicles since 1996. Most vehicles fill with natural gas at the plant and several overnight at their homes. "Over time my

eight service vehicles have saved me between 40% and 60% versus gasoline and my Drive Clean tests show almost no emissions," he adds.

The Brampton custom kitchen cabinet manufacturer also operates a natural gas-powered forklift and plans to convert two more vehicles to natural gas this fall.

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